

Market Share Criteria

Status: Closed **Property Type:** Detached Single, Attached Single, Two to Four Units, Mobile Home, Land, Residential Rental, Deeded Parking/Boat Slips, Multi Family 5+, Office/Tech, Bus / Bus w/Real Est, Retail/Stores, Mixed Use, Instut/To Develop, Industrial **Closed Date:** 01/01/2014 through 12/31/2014 **Months Back:** All Months **Office/Agent Status:** INCL_ALL

Total number of units Sold in target market: 122,132

Total number of transaction sides (# of units Sold x 2): 244,264

Total volume Sold in target market: \$30,812,706,645

Main Office	Company Name	# Units Sold - 1 Side	# Units Sold - 2 Sides	Total # Tran. Sides	Total Tran. Vol	% Mkt Share	Rank
22029	Charles Rutenberg Realty of IL	2081	67	2215	\$490,669,084	0.9068%	10

Top 10 Companies in Target Market:

Main Office	Company Name	# Units Sold - 1 Side	# Units Sold - 2 Sides	Total # Tran. Sides	Total Tran. Vol	% Mkt Share	Rank
3222	Coldwell Banker Residential	20214	1711	23636	\$8,070,215,005	9.6764%	1
10012	Baird & Warner	11362	680	12722	\$4,097,979,309	5.2083%	2
14703	@properties	10360	635	11630	\$5,435,634,873	4.7612%	3
3730	Berkshire Hathaway HomeServices KoenigRubloff	8182	552	9286	\$4,448,816,967	3.8016%	4
74601	Coldwell Banker Honig-Bell	5252	569	6390	\$1,128,142,474	2.6160%	5
84783	Century 21 Affiliated	4359	405	5169	\$808,364,715	2.1162%	6
8100	RE/MAX Suburban	3043	180	3403	\$890,098,963	1.3932%	7
8992	Berkshire Hathaway HomeServices Starck Real Estate	2539	191	2921	\$586,486,553	1.1958%	8
10646	Jameson Sotheby's Intl Realty	2001	162	2325	\$1,025,128,736	0.9518%	9
22029	Charles Rutenberg Realty of IL	2081	67	2215	\$490,669,084	0.9068%	10

Key:

- # Units Sold - 1 Side = # of units sold in which agent/office listed is the listing agent/office OR the selling agent/office but not both

- # Units Sold - 2 Sides = # of units sold in which agent/office listed is the listing agent/office AND the selling agent/Office (Counts double in Total Tran. Vol)
- % Mkt Share is the Total # Tran. Sides for the listed agent/office as a percentage of the total number of transaction sides in the target market